

**MINUTEES OF PREBID MEETING HELD ON 24 TH FEBRUARY 2010 FOR  
PROVIDING FIXING CONSTRUCTING /ERECTING VARIOUS ROAD SIGNAGES (OVER HEAD GANTRIFS AND SMALL SIGN BOARDS)AT  
VARIOUS LOCATIONS IN VMSS ON THE BASIS OF BUILT, OPERATE AND TRANSFER (BOT BASIS)  
PUBLISHED VIDE  
PRO NO. :: 880/2009-10**

• **ATTENDEES :**

**VMSS :**

**MR. P.M.PATEL, Executiv Engineer(Road /Traffic Deptt.) and I/C City Engineer (Road Proj/Traffic)**

**Mr. V.K. SINGAL Dy.Exe.Engineer,(Road/Traffic.)**

**Mr.JOHN GONSALWIS (Land & Estate Officer -Commercial)**

• **Bidders ::**

<b>Sr.No.</b>	<b>Name of Agency &amp; Address</b>	<b>Name of Person Present</b>
1.	ICATCH Communiaction & India Ltd. Plot 867/Road No.45, Jubilee Hills, HYDERABAD, Email : Vamsidher,radiant@gmail.com.	VAMSIDHER REDDY
2.	PROACTIVE IN & OUT ADVERTISING LTD. FF7 THE EMPEROR. FATHGANG, VADODARA. Email : Proactive baroda @ gmail.com. Proactive 2009 @ gmail.com. Pro-active @ vsnl.com.	ASEEM KALA.  Rajesh Gandhi
3.	M/s. Sujal Advertiser Pvt. Ltd, Sandip Rajput & Virat, Vadodara.	Sandip./Virat.
4.	Chitra Publicity Co.Pvt.Ltd. Ahmedabad. Into @ Chitra Publicity .com. Chitra Infra.Ads.Pvt.Ltd, Atual Mehta 2008 @ gmail.com	Bhadresh Shah.  Atul Mehta.

• **MINUTES::**

Sr. No.	Quarries	Clarifications
1	How many sides does each Gantry will have for advertisement and for directions ?.	2 side for advertisement & 2 side for Directions.
2	What is the size of Information Signs and Junction name plates(will this have 3M material ?.)	Reference/Sample drawing provided in pre bid Meeting. We are also enclosing the same drawing hereiwith.
3	Can we have advertisements on these Information Signs and Junction Plates ?	We will allow advertisement On Information Board/Signs. No advertisement allowed on junction/Road name plates.
4	Who is responsible for the safety of these various boards, what if they are damaged, vandalized ?	The whole responsibilities lies with Bidder. Against theft, damage or vandalism.
5	Each gantry is estimated to cost around 9-10 Lacs, The Investment being so huge and the ROI after all the expenses and interest is coming out to be around 8 years.Can you consider increasing the project term from 10 years to 15 years.	No Extension in concession period. However, the concession period of 10 years will start after 4 months comprising of 1 month of preparation time and 3 months of completion of the construction & erection of all the signages.
6	Is there any exemption for Display tax-collected(as of now it is Rs. 1000 Per Sq.Mts.) will that increase if yes for how many years can we get tax holiday.	No advertisement Tax will be collected by VMSS.
7	Can we increase the size of the advertisement 2 meter height ? In order to make revenue as the ROI is arriving after 7 years.	The height of the Advertisement & Direction Board increased to 1.8 mtr. Instead of 1.2 mtr.
8	Who is responsible of the accidents if occurred-say a lorry has hit the gantry...our advertisement revenue will be lost until that is rectified.	The whole responsibilities lies with successful Bidder.
9	And will have to install the directional signs on accident replaced gantry ?	The Bidder has to reinstall the any damaged Board at his/her own cost. No replacement will allowed.
10	Advertising Budget is usually increased by 1% every year for all the companies for the whole state, Can you consider cancellation of your 10% increment in the revenue share as it will not be viable for the project.	As per Tender clause.
11	Who is the final authority to decide which company gets the tender ?	The Municipal Commissioner will be the final authority.
12	Definition of Informatory Sign-Wt is the meaning.	As per above Sr.No.2
13	Definition of road Junction Name Plate-how will look n wt abt design.	As per above Sr.No.2
14	10 years should be after construction period of 6 months.	As per above Sr.No.5

15	Page 7 clause 9(b) experience of similar work in construction BOT project.	Remain unchanged.
16	Page 7 clause 9(d) no. Of gantries & boards.	Remain unchanged.
17	Page 8 clause (g) reflective sheet manufacturing certificate which company specify.	We can not recommend any company manufacturing reflective sheeting. Meeting material specification as mentioned in the tender document.
18	Page 9 clause (a) point 4-5-7-10/-technical qualification and layout details and technical details and drawings.	4- Remain unchanged. 5- Remain unchanged. 7- Remain unchanged. 10- Deleted.
19	Page 11 clause (0.3) revenue sharing.	Remain unchanged.
20	Page 11 clause (0.4) right to renegotiate of qualified bidders-whether it will a auction or something else only 2 <sup>nd</sup> highest will called or again open auction.	Remained unchanged. As per above Sr.No.11
21	Page 14 clause 4.5 if the concern authority does not give the permission or any objection then what will be the status.	Remained unchanged. As per above Sr.No.11
22	Page 16 clause (c) no advertising will be allowed on small sign board. If no permission will allow to ad on small signage so the company will bare the cost of construction.	As per above Sr.No.3
23	Page 16 clause (f) the tendener advertising tax- when contact is given by VMSS then y tax as we are paying royalty to VMSS.If we pay other taxes so this revenue of VMSS will be suffer.	As per above Sr.No.6
24	Flexibility in the height of Advt.space.	As per above Sr.No.7
25	Whether Tender is transferable or not.	Refer As per tender clause No.8.10 on page 27.
26	Will you allow advertisement. display on the back side of small unipole This will definitely give higher revenue to the corporation.	As per above Sr.No.3
27	Please extend 10 yrs. Concessionary period if possible.	As per above Sr.No.5
28	What if work not completed in 5 months. Do you intend to give extension after the concessionary period.	As per above Sr.No.5 The successful Bidder must finish the construction & erection of all signage within 4 months including 1 month of preparation. No extension in concession period will be granted.
29	Size of gantry if is increased the revenue to the coronation will also increase accordingly.	As per above Sr.No.7
30	No other money on yearly basis to be paid more than royalty on quoted in the tender documents.	As per above Sr.No.6

31	Cut out of reasonable size be allowed.	Cut out will not be allowed.
32	Neon Sign-LED-boards or illuminated signs- advertisements be allowed.	Neon Sign & LED Boards or illuminated sign will not be allowed.
33	Tree obstruction on the central verge(Medium Area) Obstructing the advertisement display be allowed to trim periodically or be done by Garden department of Corporation. This be a part of terms of Agreement.	Tree obstruction on any sign board can be trim with prior permission from the concerned department of Municipal Corporation. The cost towards the same will be born by the successful Bidder.
34	Shifting of gantries when needed be adequately compensated in increase of concessionary period.	Refer As per tender clause No.4.6 on page15.

**Last date for submission of completed tender document is extended to dt. 9/3/10 i.e. up to 16:00 hrs.**

Kindly note that the “Pre bid minute of Meeting” and the modifications/correction/amendments issued by the employer, subsequent to the issue of the bidding document shall replace the respective clauses and conditions of the bid document and shall be deemed to be the integral part of the bid document. Other details is of the tender document remain unchanged. The MOM shall be duly signed and submitted along with the tender document.

**City Enginner,  
VMSS.**